

We could not have achieved this without Orchestral being an integral partner

#### **Executive Summary**

A leading American multinational pharmaceutical company with a revenue of \$71 billion regularly expands its portfolio through mergers and acquisitions (M&A). The IT department faced significant challenges in integrating the disparate IT infrastructures of the acquired companies, often resulting in lengthy and complex processes. By implementing the Orchestral Composer platform, the company streamlined the integration process, reduced time-to-completion, and maintained the best features of each IT environment, enabling the business to capitalize on the benefits of the M&A more effectively.

### At A Glance





# Challenge

The company's IT department faced several critical challenges:

- Complex IT Infrastructure Integration: Merging the IT infrastructures of acquired companies was time-consuming and intricate, often taking months or even years to complete due to the disparate nature of the IT environments.
- Lack of Standardization: Each acquired company had its own approach to building and managing its IT infrastructure, leading to inconsistency and inefficiency in the combined business operations.
- Loss of Subject Matter Expertise: Downsizing IT operations teams to eliminate redundancies resulted in the loss of valuable subject matter experts (SMEs), further compounding integration challenges.

## Solution

The company selected Orchestral Composer platform to address these integration challenges:

- Tagging and Discovery: The solution involved tagging the new IT infrastructure according to established conventions. Orchestral's Data Discovery and Delivery Engine then discovered the assets and added them to the data lake governing the IT infrastructure.
- Resource Arbitration Engine (RAE): Orchestral's RAE utilized the data lake to manage services rendered by the infrastructure, including provisioning and lifecycle management of virtual machines (VMs) and bare-metal servers.
- Cross-Domain Orchestration: Composer's cross-domain and vendor-agnostic orchestration capability enabled seamless management of any IT infrastructure equipment without needing specific SMEs for each entity.



### Conclusion

By implementing Orchestral's Composer platform, the company successfully addressed the challenges associated with IT infrastructure integration during M&A activities. The solution streamlined the integration process, reduced time-to-completion, and allowed the company to maintain the best features of each IT environment. This transformative approach enabled the company to capitalize on the benefits of M&A more effectively and remain competitive in the industry.

#### Next Steps

To learn more about how Orchestral's Composer platform can streamline your organization's IT infrastructure integration during M&A activities, please contact our sales team at <u>sales@orchestral.ai</u> or visit our website at <u>www.orchestral.ai</u> to schedule a demo.



Orchestral.ai is a team of like-minded technology professionals possessing a combined experience of over 100 years in the IT industry.

Contact Us: For more information, please contact our Client Development Team at info@orchestral.ai

# About Us

Orchestral's mission is to enable IT infrastructure & operations teams to more effectively manage the complex mission critical processes that their organizations depend upon for day-to-day operations. We accomplish this today with the Orchestral Platform – an integrated suite of automation, orchestration and Explainable Artificial Intelligence (XAI) technologies designed to empower enterprises to start their transition toward Autonomous IT Infrastructure.